



Foxfire Village

Preliminary Response and Solution Overview

Prepared By:
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Telephone System Proposal Overview

The purpose of this proposal is to provide an IP based telephone system with dial tone, in order to provide quality of service and advanced IP features as well as a comprehensive 24 hours maintenance/support with one local point of contact for telephone, network and Internet services. This system will allow for cell phone integration, unified messaging, free cell phone app, over the phone paging, call accounting, call forwarding, and an auto-attendant with multiple extensions.

System Details

The proposed system is a hosted IP based telephone system. A hosted system means that the only equipment that resides at your place of business will be your telephone sets. The telephones will connect to your system services via an IP address. This configuration will replace your existing dial tone provider while allowing you to keep your published telephone numbers. The hosted solution comes standard with advanced features such as unified messaging (voice mail to email) and find me follow me (lines can ring to cell phones). It also provides all of the standard features that you would receive with any telephone system, including voice mail with auto-attendant.

The proposal includes 10 Yealink T54W telephone sets, call accounting, desktop and cell phone app, auto-attendant, and voicemail for all users with optional transcription. The system comes standard with almost every feature available.

Advanced Feature Explanation

Some of the advanced features that are being proposed require further explanation. **Unified Messaging** is a feature that allows all messages to be sent as a .wav file to an email address. When someone leaves a message for you, you will receive an email that includes an audio copy of that message. **Find Me Follow Me** allows callers to find you even when you are not near your IP phone. With this feature, your IP phone and your cell phone can ring simultaneously or sequentially. **Hosted Fax** is a feature which allows you to send and receive faxes through an email address, without the need for an analog fax line or a fax machine. All incoming faxes will be directed to one or two receiving email address and all outgoing faxes will be sent from any email address. To send a fax, you will simply address your email to 1xxx-xxx-xxxx@faxhd.com.

Maintenance and Support

We offer 24-hour maintenance on all of our hosted services. You will have one point of contact for support and maintenance, and all repairs and service can be done remotely without the need for an on-site visit. This means you will not be charged for remote changes made to your account. There will be little to no interruption in service during the support/repair process. Essentially, you are going to receive on-demand service at no additional cost from a local contact that never changes.

Proposed Telephones

The proposed telephones are Yealink T54W. We have included links and pictures of the proposed sets below.



<https://www.yealink.com/en/product-detail/ip-phone-t54w>

Option 1 vs Option 2

We have proposed two options,

Option 1 is what you would need to replace your existing equipment and dial tone and incorporate the Police Department as well. This option will be referred to as the **NEED** option. This configuration includes 6 Yealink telephone sets for the Town Hall Building and 4 Yealink telephone sets for the Police Department. We will use a gigabit point-to-point antenna system to extend the existing Internet service from the town hall to the Police Department, eliminating the need for a separate Internet service at the Police Department. We will also provide a Ubiquiti Dream 7 wireless router to supply the Police Department with a dedicated wireless network and 3 POE ports for misc equipment. This alone will reduce your bill by 1/3 each month. There is also optional pricing included for call recording per extension as well as voicemail text to speech conversion per mailbox.

Option 2, includes the full list of what you requested at our site survey. This option will be referred to as the **WANT** option. This configuration is the same as the previous option but also includes call recording and voicemail transcription for all users. Also included in this option is the replacement of the existing network equipment to include a Ubiquiti Dream Machine router, 24 port POE switch, 3 Ubiquiti wireless access points, and an 8 port POE switch for the Police Department. A Surveillance system with a 2 TB hard drive NVR (network video recorder), 4 indoor dome cameras for the Town Hall and 2 outdoor bullet cameras for the Police Department is included as well. This configuration will require 11 Cat6 cable runs for the cameras and wireless access points.

The additional request for a Conference bar for the conference room will require specific measurements of the room and further discussion before it can be quoted. Pricing for this can be added later or at any time. There is no requirement to pick either option completely. You can elect to go with Option 1 with the Network equipment replacement added and no cameras system or Option 1 with the camera system but no network equipment replacement. The purpose of the two options is to give you a starting point and let you know best and worst case scenarios.



Proposal #: 270808
Date: 8/05/2025
Quote Valid Until: 9/04/2025
Order Type: New Proposal
Sales Representative: Josh Bunn
Sales Rep. Email: jobunn@bunncom.com
Payment Method: Check
Summary: Foxfire Village - Option 1

Option 1- Need
Customer Name: Foxfire Village
Customer Since: N/A
Contract Start: TBD
Contract Maturity: TBD
Term of Commitment: 24 months from date of Service activation per the Terms of Service

Bunn Communications, Inc
 Ocean Isle Beach, NC 28469
 (919) 773-6114

Customer Information

	Billing Address	Shipping Address
Company:	Foxfire Village	Foxfire Village
Contact:	Lisa Kivett	Lisa Kivett
Street 1:	3 TOWN HALL DR	3 TOWN HALL DR
Street 2:		
City, State, ZIP Code:	JACKSON SPRINGS, NC 27281	JACKSON SPRINGS, NC 27281
Phone:	910-295-5107	910-295-5107
Fax:		
Mobile:		
Email:	lkivett@foxfirenc.com	lkivett@foxfirenc.com

Monthly Recurring Charges (MRC)

QTY	Item ID	Description	Monthly	Tax	Monthly Ext.
1	100-02-ECR-1200	Call Recording Subscription One Enhanced Call Recording unit to record a single user	\$5.00	Yes	\$5.00
1	100-02-V2T-1405	Voice-to-text (Per Seat) Voice-to-text (Per Seat)	\$5.00	Yes	\$5.00
7	100-01-EXTN1	Business Extension Plan 1 One (1) extension associated with one device or softphone. All standard Hosted PBX features included.	\$8.50	Yes	\$59.50
2	100-05-E911	E911 Service Charge Monthly E911 Service Fee per DID, TN or unique physical address per Service Provider Terms of Service.	\$3.00	Yes	\$6.00
1	100-06-FAXPATH	Fax Call Path Includes unlimited inbound faxing (non toll-free). No pre-paid termination included. Burstable fax paths available upon request at a \$4 surcharge	\$20.00	No	\$20.00
3	100-02-PPEPLN	Bundled Extension Plan - Unlimited Includes one (1) extension associated with one device or softphone, Bundled with unlimited calling inbound and outbound, one (1) DID, one (1) Virtual Call Path per our Terms of Services. All standard Hosted PBX features included.	\$34.00	No	\$102.00
1	999-99-REGRECFEE	Regulatory Recovery Fee Regulatory Recovery Fee	\$10.00	No	\$10.00
MRC Subtotal					\$207.50

Non-Recurring Charges (NRC)

QTY	Item ID	Description	Price	Tax	Price Ext.
1	200-01-SETUPINST	Setup & Installation Setup, Install and Training VoIP services as well as two cat6 cable runs for point-to-point antenna	\$2,000.00	Yes	\$2,000.00
10	999-02-MISCNRCT	Yealink T54W Telephone Set with Power Supply Yealink T54W Telephone Set with Power Supply	\$245.00	Yes	\$2,450.00
1	999-02-MISCNRCT	Point to Point Antenna and Ubiquiti Dream Router 7 Point to Point Antenna to link two buildings with wireless router	\$650.00	Yes	\$650.00
NRC Subtotal					\$5,100.00



Option 1 - Need

Bunn Communications, Inc
 PO Box 6249
 Ocean Isle Beach, NC 28469
 (919) 773-6114

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Payment Method: Check
Summary: Foxfire Village - Option 1

Customer Name: Foxfire Village
Customer Since: N/A
Contract Start: TBD
Contract Maturity: TBD
Term of Commitment: 24 months from date of Service activation per the Terms of Service

Notes
 This option is for a hosted IP telephone system to replace the town hall and police station existing equipment and dial tone. This option includes 10 Yealink T54W telephone sets, and a point-to-point antenna to extend the internet service from the town hall to the police station. All standard features are included plus optional features like call recording and text to speech.

Due at Signing	
Monthly Recurring	\$207.50
Non-Recurring	\$5,100.00
Sales Tax	\$388.19
USF Due	\$0.00
Total Due at Signing	\$5,695.69

Summary	
Monthly Recurring	\$207.50
Non-Recurring	\$5,100.00
Sales Tax	\$388.19
USF	\$0.00
Total	\$5,695.69

The undersigned acknowledges that they have received, read, accepted, and agreed to the Bunn Communications, Inc Terms of Service, and ALL Bunn Communications, Inc Terms and Conditions incorporated by this reference.

Please charge my existing credit card on file: Yes No

Signature: _____

Title: _____

Print Name: _____

Date: _____

Confidential and Proprietary to Bunn Communications, Inc. This proposal is provided to the Entity(s) and Individual(s) listed above only, and may not be disclosed or forwarded to any other party without the express, written consent of Bunn Communications, Inc.